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## WEST VIRGINIA LEGISLATURE

SECOND REGULAR SESSION, 2010

# ENROLLED

## COMMITTEE SUBSTITUTE FOR House Bill No. 4248

(By Delegates Wells, Reynolds, Manypenny and Lawrence)

Passed March 13, 2010

In Effect Ninety Days From Passage

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### H. B. 4248

(BY DELEGATES WELLS, REYNOLDS, MANYPENNY AND LAWRENCE)

[Passed March 13, 2010; in effect ninety days from passage.]

AN ACT to amend and reenact §29-19-2, §29-19-5 and §29-19-6 of the Code of West Virginia, 1931, as amended, all relating to the solicitation of charitable funds; defining the terms "audit" and "financial review"; including other methods of communications in the definition of the term "solicitation"; raising the threshold for exemption from filing audits and registering; and requiring financial reviews for charitable organization raising between \$100,000 and \$200,000 in contributions.

Be it enacted by the Legislature of West Virginia:

That §29-19-2, §29-19-5 and §29-19-6 of the Code of West Virginia, 1931, as amended, be amended and reenacted, all to read as follows:

## ARTICLE 19. SOLICITATION OF CHARITABLE FUNDS ACT.

§29-19-2. Definitions.

1 As used in this article:

(1) "Audit" means the systematic examination of records
and documents and the securing of other evidence by
confirmation, physical inspection, or otherwise, that includes
a written assurance that financial statements and reports are
fairly presented in conformity with generally accepted
accounting principles issued by the American Institute of
Certified Public Accountants.

9 (2) "Charitable organization" means a person who is or holds itself out to be a benevolent, educational, philanthropic, 10 humane, patriotic, religious or eleemosynary organization, or 11 12 any person who solicits or obtains contributions solicited 13 from the public for charitable purposes, or any person who in 14 any manner employs any appeal for contributions which may 15 be reasonably interpreted to suggest that any part of those 16 contributions will be used for charitable purposes. A chapter, 17 branch, area, office or similar affiliate or any person 18 soliciting contributions within the state for a charitable 19 organization which has its principal place of business outside 20 the state is a charitable organization for the purposes of this 21 article.

(3) "Contribution" means the promise or grant of anymoney or property of any kind or value.

24 (4) "Financial review" means an examination of financial 25 statements in accordance with generally accepted accounting 26 principles issued by the American Institute of Certified 27 Public Accountants, in which a certified public accountant 28 has a reasonable basis for expressing limited assurance that the reviewed statements are free of material misstatements or 29 30 false or missing information and are found to be accurate, 31 complete and fairly presented to meet the requirements of the generally accepted accounting principles. 32

(5) "Solicit" and "solicitation" means the request or
appeal, directly or indirectly, for any contribution on the plea
or representation that the contribution will be used for a
charitable purpose, including, without limitation, the
following methods of requesting a contribution:

38 (A) Any oral or written request;

(B) Any announcement to the press, over the radio or
television, or by telephone, electronic mail or messaging,
electronic bulletin board, or Internet technology, concerning
an appeal or campaign to which the public is requested to
make a contribution for any charitable purpose connected
therewith;

45 (C) The distribution, circulation, posting or publishing of
46 any handbill, written advertisement or other publication
47 which directly or by implication seeks to obtain public
48 support; or

49 (D) The sale of, offer or attempt to sell, any 50 advertisement, advertising space, subscription, ticket or any 51 service or tangible item in connection with which any appeal 52 is made for any charitable purpose or where the name of any 53 charitable or civic organization is used or referred to in an 54 appeal as an inducement or reason for making the sale, or 55 when or where in connection with the sale, any statement is 56 made that the whole or any part of the proceeds from the sale 57 will be donated to any charitable purpose.

58 "Solicitation", as defined herein, occurs when the request
59 is made, at the place the request is received, whether or not
60 the person making the request actually receives any
61 contribution.

62 (6) "Federated fund-raising organization" means a 63 federation of independent charitable organizations which

have voluntarily joined together, including, but not limited to,
a united fund or community chest, for purposes of raising and
distributing money for and among themselves and where
membership does not confer operating authority and control
of the individual agencies upon the federated group
organization.

(7) "Parent organization" is that part of a charitable
organization which coordinates, supervises or exercises
control over policy, fund raising and expenditures, or assists,
receives funds from or advises one or more chapters,
branches or affiliates in the state.

(8) "Person" means any individual, organization, trust,
foundation, group, association, partnership, corporation,
society or any combination of them.

78 (9) "Professional fund-raising counsel" means any person 79 who for a flat fixed fee under a written agreement plans, 80 conducts, manages, carries on, advises or acts as a consultant, 81 whether directly or indirectly, in connection with soliciting 82 contributions for, or on behalf of any charitable organization 83 but who actually solicits no contributions as a part of the 84 services. A bona fide salaried officer or employee of a 85 charitable organization maintaining a permanent establishment 86 within the state is not a professional fund-raising counsel.

87 (10) "Professional solicitor" means any person who, for 88 a financial or other consideration, solicits contributions for, 89 or on behalf of a charitable organization, whether the 90 solicitation is performed personally or through that person's 91 agents, servants or employees specially employed by, or for 92 a charitable organization, who are engaged in the solicitation 93 of contributions under the direction of that person, or a 94 person who plans, conducts, manages, carries on, advises or 95 acts as a consultant to a charitable organization in connection

96 with the solicitation of contributions but does not qualify as
97 "professional fund-raising counsel" within the meaning of
98 this article. A bona fide salaried officer or employee of a
99 charitable organization maintaining a permanent establishment
100 within the state is not a professional solicitor.

101 No attorney, investment counselor or banker, who
102 advises any person to make a contribution to a charitable
103 organization, is considered, as the result of the advice, a
104 professional fund-raising counsel or a professional solicitor.

#### §29-19-5. Registration of charitable organizations; fee.

1 (a) Every charitable organization, except as provided in 2 section six of this article, which intends to solicit 3 contributions, donations or grants within this state or to have 4 funds solicited or received on its behalf shall, prior to any 5 solicitation, file a registration statement with the Secretary of 6 State upon forms prescribed by him or her which shall be 7 good for one full year and which shall be refiled in the next 8 and each following year in which the charitable organization 9 is engaged in solicitation activities. If an organization 10 discontinues solicitation at any time after its last registration 11 filing, then it shall file a registration statement reflecting its 12 activities during its last fiscal year in which solicitation in 13 West Virginia took place. It is the duty of the president, 14 chairman or principal officer of the charitable organization to 15 file the statements required under this article. The statements 16 shall be sworn to and shall contain the following information:

(1) The name of the organization and the purpose forwhich it was organized;

(2) The principal address of the organization and the
address of any offices in this state. If the organization does
not maintain an office, the name and address of the person
having custody of its financial records;

23 (3) The names and addresses of any chapters, branches or24 affiliates in this state;

(4) The place where and the date when the organizationwas legally established and the form of its organization;

(5) The names and addresses of the officers, directors,trustees and the principal salaried executive staff officer;

29 (6) A copy of a balance sheet and a statement or report of 30 income and expenses for the organization's immediately 31 preceding fiscal year or a financial statement reporting 32 information showing the kind and amount of funds raised 33 during the preceding fiscal year, the costs and expenses incidental to the fundraising and showing how the funds were 34 35 disbursed or allocated for the same fiscal year: Provided, 36 That in addition to the financial documents required by this 37 subdivision:

(A) Charitable organizations raising more than \$200,000
per year in contributions, excluding grants from
governmental agencies or private foundations, shall submit
a report of an audit by an independent certified public
accountant, and

(B) Charitable organizations raising more than \$100,000
per year but less than \$200,001 per year in contributions,
excluding grants from governmental agencies or private
foundations, shall submit a statement of financial review by
an independent certified public accountant. Organizations are
required to report the amount of money received in the state
and the amount spent in the state for charitable purposes;

50 (7) A copy of any determination of the organization's tax
51 exempt status under the provisions of 26 U.S.C. §501(c)(3)
52 and a copy of the last filed Internal Revenue Service Form

53 990 and Schedule A for every charitable organization and54 any parent organization;

(8) Whether the organization intends to solicit
contributions, donations or grants from the public directly or
have other solicitation done on its behalf by others;

58 (9) Whether the organization is authorized by any other 59 governmental authority to solicit contributions, donations or 60 grants and whether it is or has ever been enjoined by any 61 court from soliciting contributions;

62 (10) The general purpose or purposes for which the63 contributions to be solicited shall be used;

64 (11) The name or names under which it intends to solicit65 contributions;

66 (12) The names of the individuals or officers of the
67 organization who will have final responsibility for the
68 custody of the contributions;

69 (13) The names of the individuals or officers of the70 organization responsible for the final distribution of the71 contributions; and

(14) Copies of all contract documentation from
professional fund-raising counsels and professional solicitors
as provided in subsection (d), section seven of this article.

(b) Each chapter, branch or affiliate, except an
independent member agency of a federated fund-raising
organization, may separately report the information required
by this section or report the information to its parent
organization which shall then furnish the information
regarding its West Virginia affiliates, chapters and branches

in a consolidated form to the Secretary of State. An
independent member agency of a federated fund-raising
organization, as defined in section two of this article, shall
comply with the provisions of this article independently.
Each organization shall file a separate registration form for
each name under which funds will be solicited.

(c) The registration forms and any other documents
prescribed by the Secretary of State shall be signed by an
authorized officer or by an independent public accountant
and by the chief fiscal officer of the charitable organization
and shall be verified under oath.

92 (d) Every charitable organization receiving less than \$1 93 million during any year which submits an independent 94 registration to the Secretary of State shall pay an annual 95 registration fee of \$15; every charitable organization 96 collecting more than \$1 million during one year which 97 submits an independent registration to the Secretary of State 98 shall pay an annual registration fee of \$50; and a parent 99 organization filing on behalf of one or more chapters, 100 branches or affiliates or a single organization filing under 101 different names shall pay a single annual registration fee of 102 \$50 for itself and the chapters, branches or affiliates included 103 in the registration statement. All fees and moneys collected 104 by the Secretary of State pursuant to the provisions of this 105 article shall be deposited by the Secretary of State as follows: One-half shall be deposited in the state General Revenue 106 107 Fund and one-half shall be deposited in the services fees and 108 collections account established by section two, article one, 109 chapter fifty-nine of this code for the operation of the office of the Secretary of State. The Secretary of State shall 110 111 dedicate sufficient resources from that fund or other funds to 112 provide the services required in this article.

(e) For good cause shown, the Secretary of State mayextend the due date for the annual filing of a registration

statement or report by a charitable organization or a
professional fundraiser for a period not to exceed ninety days.
During that period, the previously filed registration statement
or report of the charitable organization which has been
granted the extension remains in effect.

120 (f) In addition to the registration fee required by this 121 section, a charitable organization or professional fundraiser, 122 or both, which fails to file a registration statement or report 123 by the original or extended due date for filing as required by 124 this section shall, for each month or part of the month 125 thereafter in which the registration statement or report is not 126 filed, pay an additional fee of \$25: *Provided*, That the total 127 amount of the additional fees for a registration statement or 128 report required to be filed in any one year may not exceed 129 \$500. All fees and moneys collected by the Secretary of 130 State pursuant to the provisions of this article shall be 131 deposited by the Secretary of State as follows: One-half shall 132 be deposited in the state General Revenue Fund and one-half 133 shall be deposited in the service fees and collections account 134 established by section two, article one, chapter fifty-nine of 135 this code for the operation of the Office of the Secretary of 136 The Secretary of State shall dedicate sufficient State. 137 resources from that fund or other funds to provide the 138 services required in this article.

## §29-19-6. Certain persons and organizations exempt from registration.

- 1 The following charitable organizations are not required 2 to file an annual registration statement with the Secretary of 3 State:
- 4 (1) Educational institutions, the curriculums of which, in
  5 whole or in part, are registered or approved by the State
  6 Board of Education, either directly or by acceptance of

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7 accreditation by an accrediting body recognized by the State
8 Board of Education; and any auxiliary associations,
9 foundations and support groups which are directly
10 responsible to the educational institutions;

(2) Persons requesting contributions for the relief of any
individual specified by name at the time of the solicitation
when all of the contributions collected without any
deductions whatsoever are turned over to the named
beneficiary for his or her use;

16 (3) Hospitals and licensed nursing homes which are17 nonprofit and charitable;

18 (4) Organizations which solicit only within the 19 membership of the organization by the members thereof: 20 Provided. That the term "membership" does not include 21 those persons who are granted a membership upon making a 22 contribution as the result of solicitation. For the purpose of this section, "member" means a person having membership 23 24 in a nonprofit corporation, or other organization, in 25 accordance with the provisions of its articles of 26 incorporation, by laws or other instruments creating its form 27 and organization; and having bona fide rights and privileges 28 in the organization, including the right to vote, to elect 29 officers, directors and issues, to hold office or otherwise as 30 ordinarily conferred on members of the organizations;

(5) Churches, synagogues, associations or conventions of
churches, religious orders or religious organizations that are
an integral part of a church which qualifies as tax exempt
under the provisions of 26 U.S.C. §501(c)(3) and which
qualifies as being exempt from filing an annual return under
the provisions of 26 U.S.C. §6033;

37 (6) Any person, firm, corporation or organization that38 sponsors a single fund-raising event for the benefit of a

named charitable organization where all or part of the funds
collected are donated to the named charitable organization: *Provided*, That the named charitable organization receiving
the funds is registered pursuant to this article, reports each of
these donations individually and certifies that no funds were
withheld by the organization that solicited the funds;

(7) Any charitable organization that does not employ a
professional solicitor or fundraiser and does not intend to
solicit and receive and does not actually raise or receive
contributions, donations or grants from the public in excess
of \$25,000 during a calendar year.

50 Charitable organizations which do not intend to solicit 51 and receive contributions, donations or grants in excess of 52 25,000, but do receive in excess of that amount from the 53 public, shall file the annual registration statement within 54 thirty days after contributions are in excess of \$25,000.

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[Enr. Com. Sub. for H.B. 4248 13

That Joint Committee on Enrolled Bills hereby certifies that the foregoing bill is correctly enrolled.

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Chairman House Committee

Originating in the House.

In effect ninety days from passage.

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